

# Transportation Alternatives

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U B E R

2010



# CONGESTION



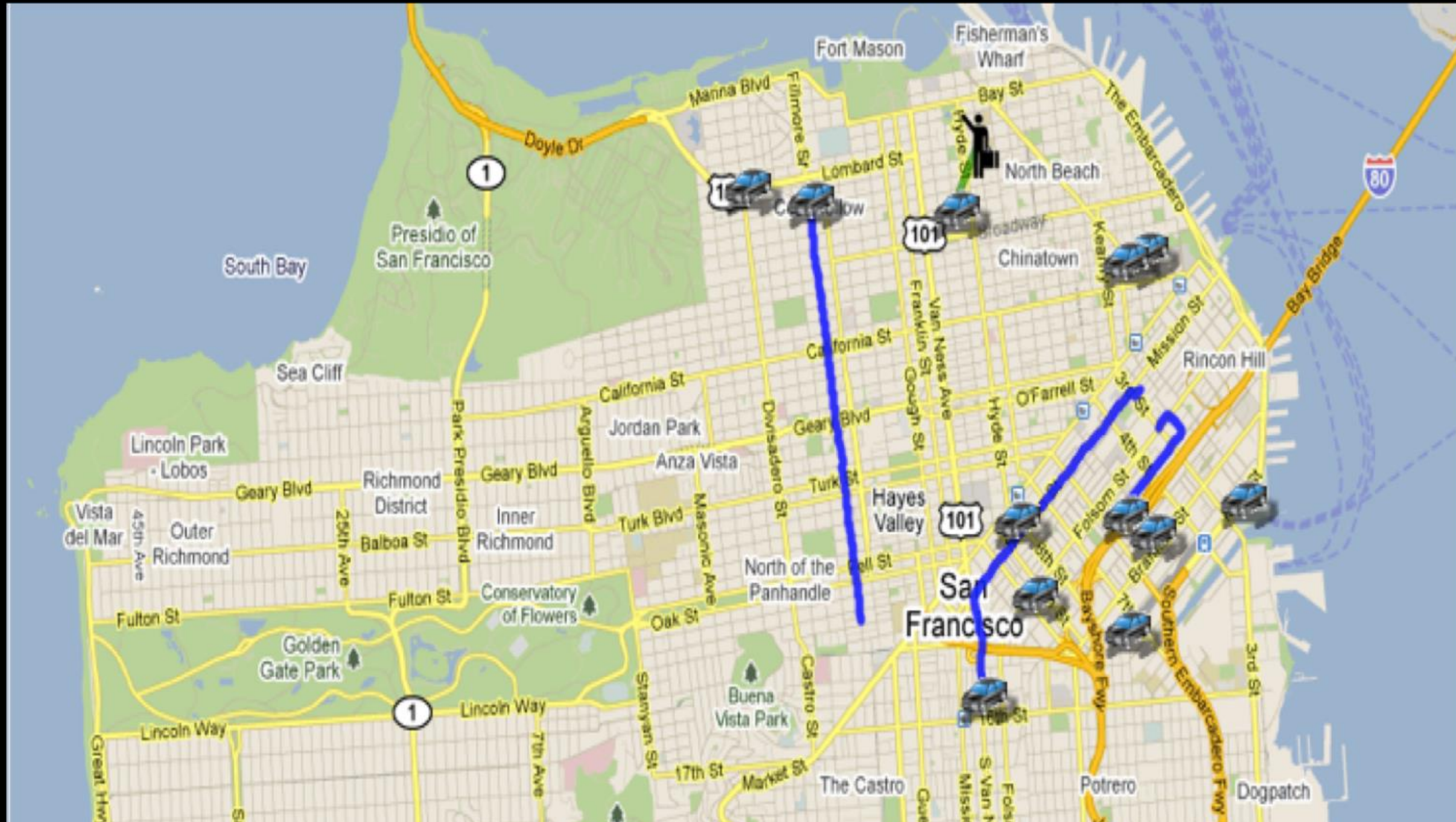


# 2010: TECHNOLOGY BEYOND OUR WILDEST IMAGINATION



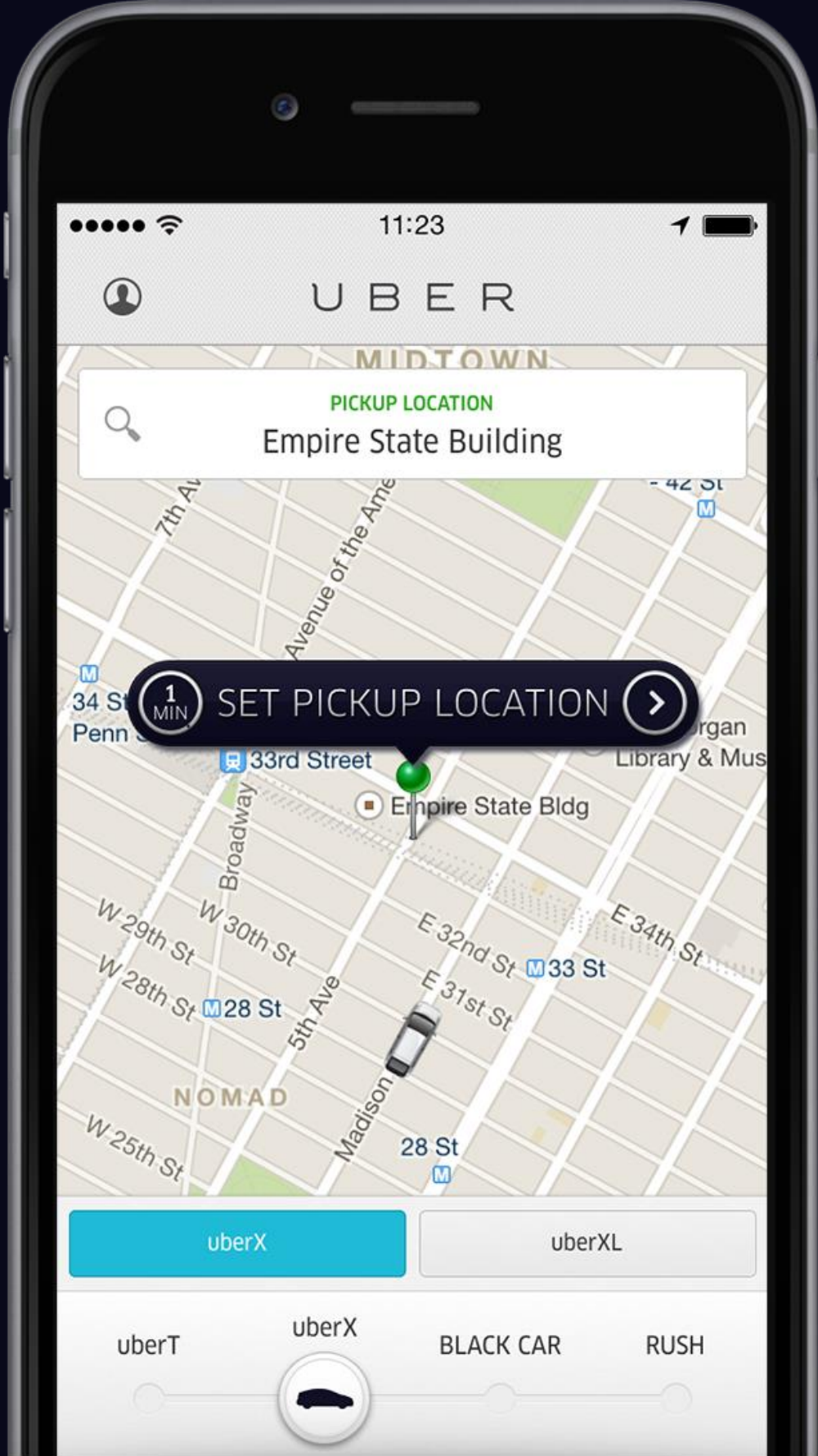


# A STARTUP WITH A SIMPLE IDEA

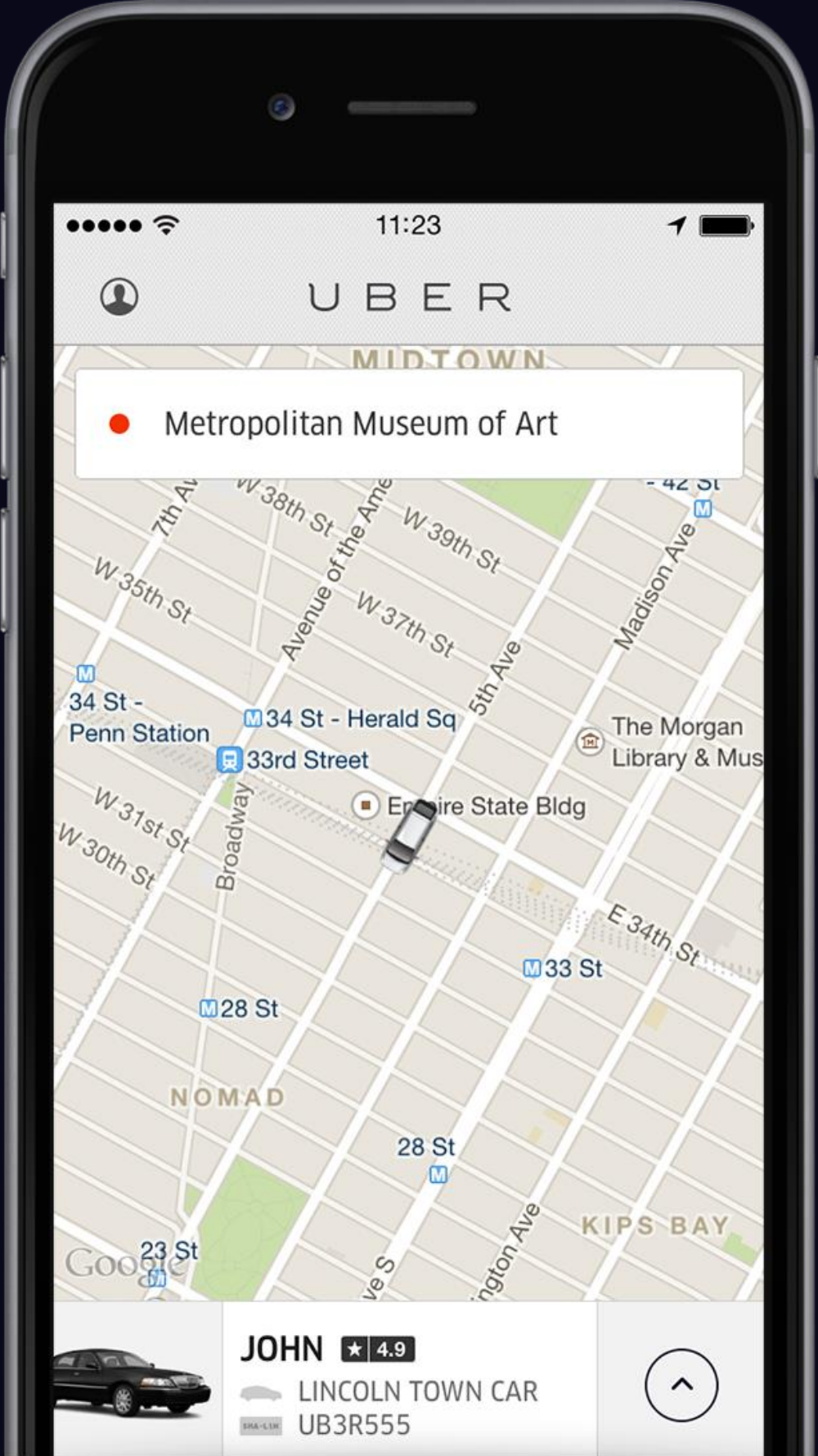




# SIMPLICITY



REQUEST



RIDE



RATE

2015

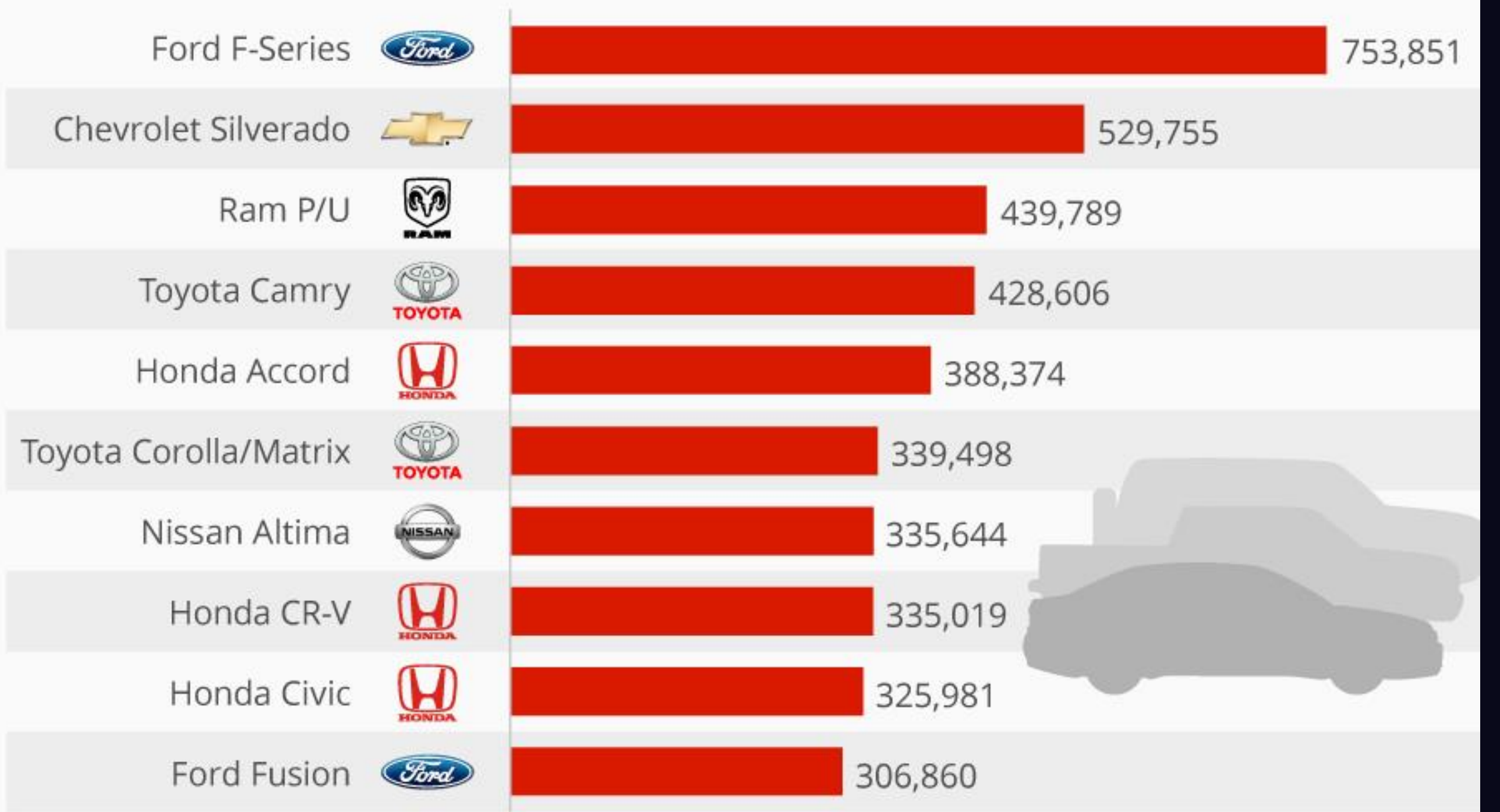


# 2015: PEAK CAR?



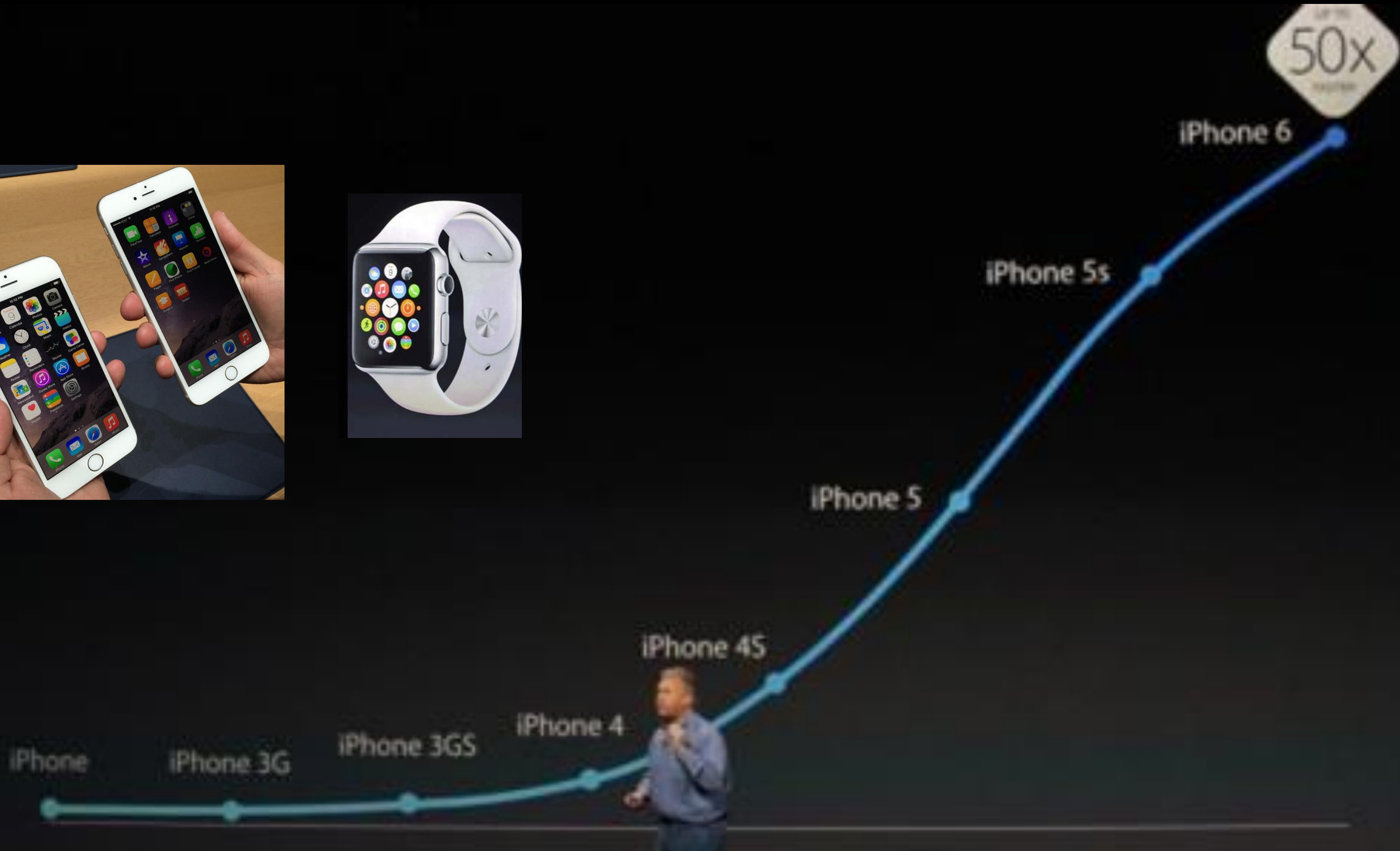
## America's Best-Selling Vehicles In 2014

The best-selling trucks, SUVs and cars in the United States in 2014 (units sold)





# 2015: SMART(ER) PHONES





# HOW FAR WE'VE COME





# HOW FAR WE'VE COME

300+  
Cities

50+  
Countries

1M+  
Driver partners

UBER

EVERYONE'S PRIVATE DRIVER™

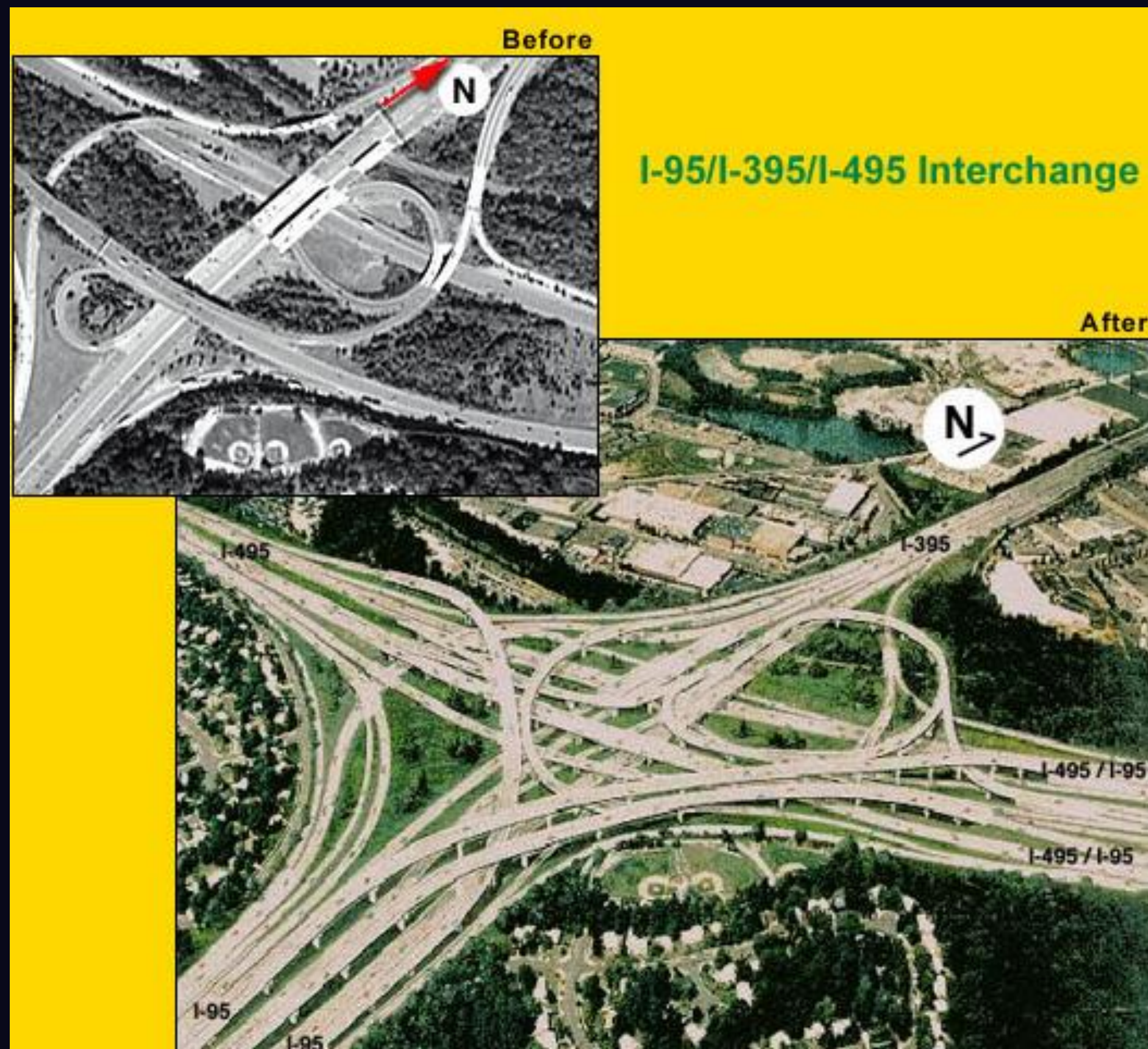


# CONGESTION





# MEGA PROJECTS









# THE PERSONAL-CAR-AS-MOBILITY-INSURANCE



# ALTERNATIVES MUST COMPETE WITH CAR OWNERSHIP





# DENSITY OF CHOICES





# DENSITY OF CHOICES





# ALTERNATIVES CAN COMPETE WITH CAR OWNERSHIP

CHICAGO



SAN FRANCISCO



NEW YORK



WASHINGTON, DC



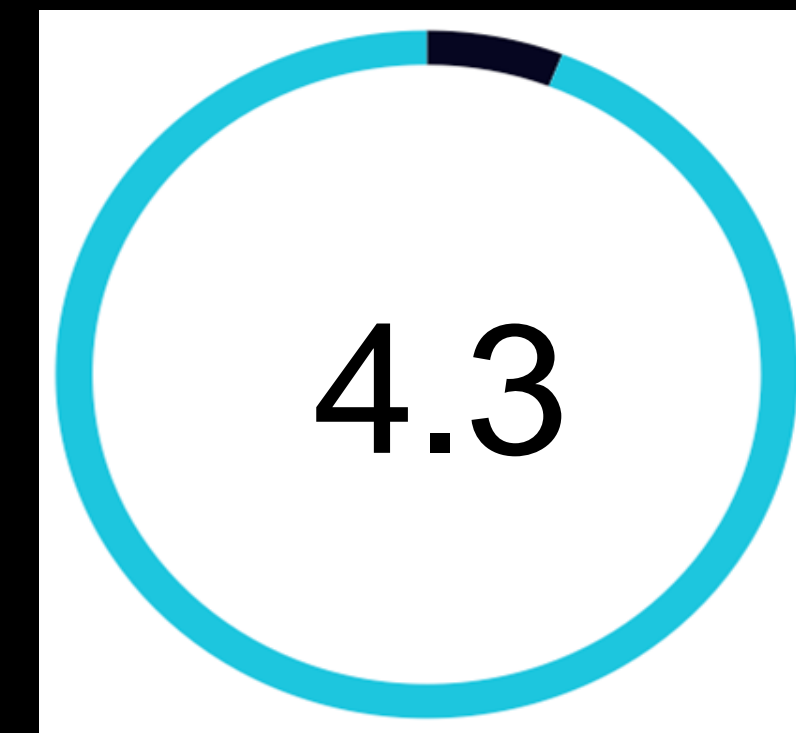
ARLINGTON, VA



CHARLOTTESVILLE



ROANOKE



RICHMOND



Average Response Times by City



# THEY'RE RELIABLE



HIGHEST EARNING  
NEIGHBORHOODS



LOWEST EARNING  
NEIGHBORHOODS

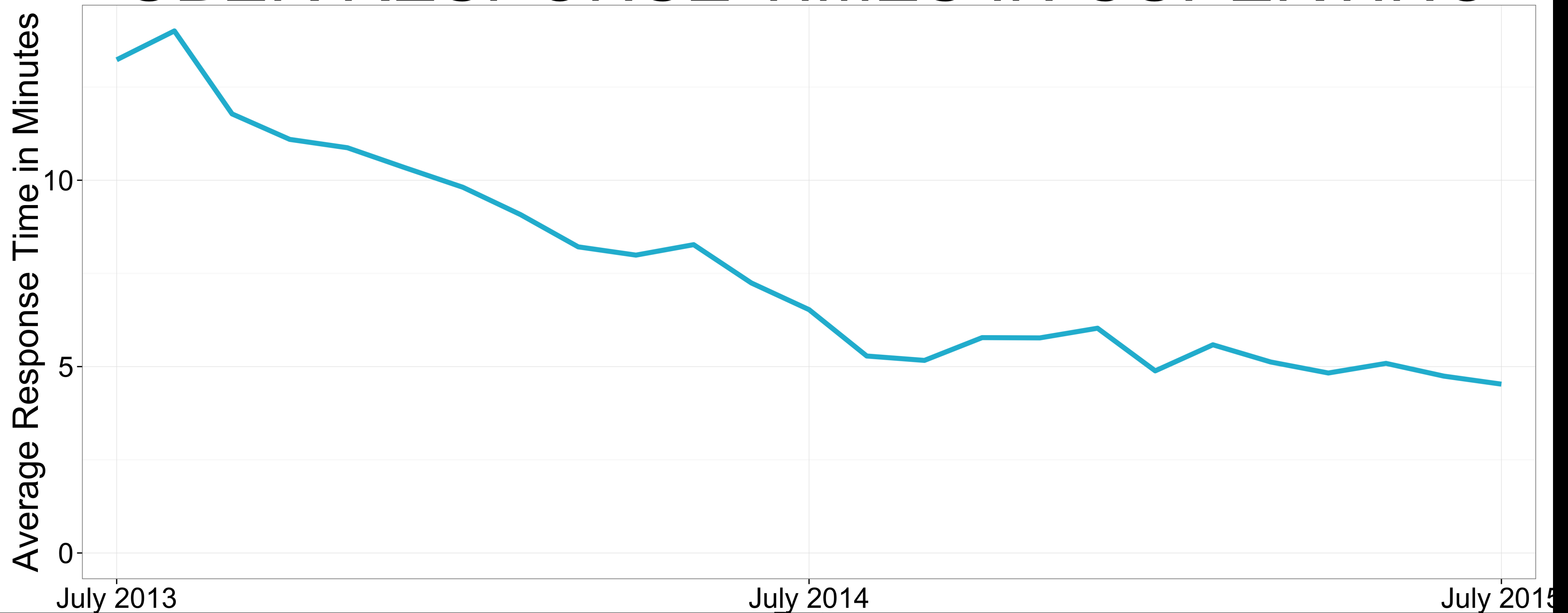
“I am pretty much in every single neighborhood on a weekly basis, especially on weekends. Because people are drinking and having fun and then they are going home to the Sunset, going home to San Bruno, going home to Daly City. And it is really everywhere. Uber is everywhere.”

**MARCO, UBER DRIVER PARTNER—SAN FRANCISCO**



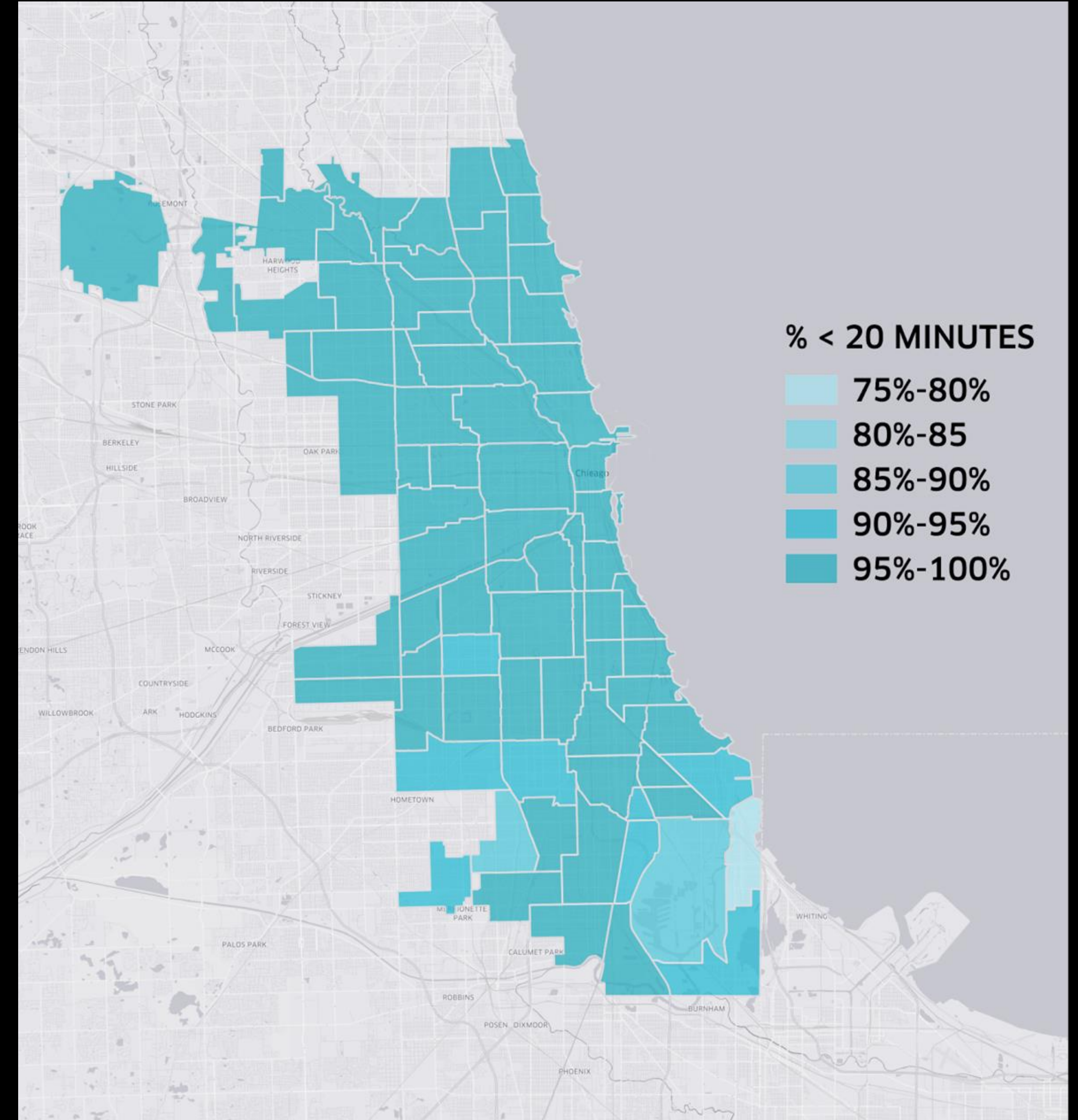
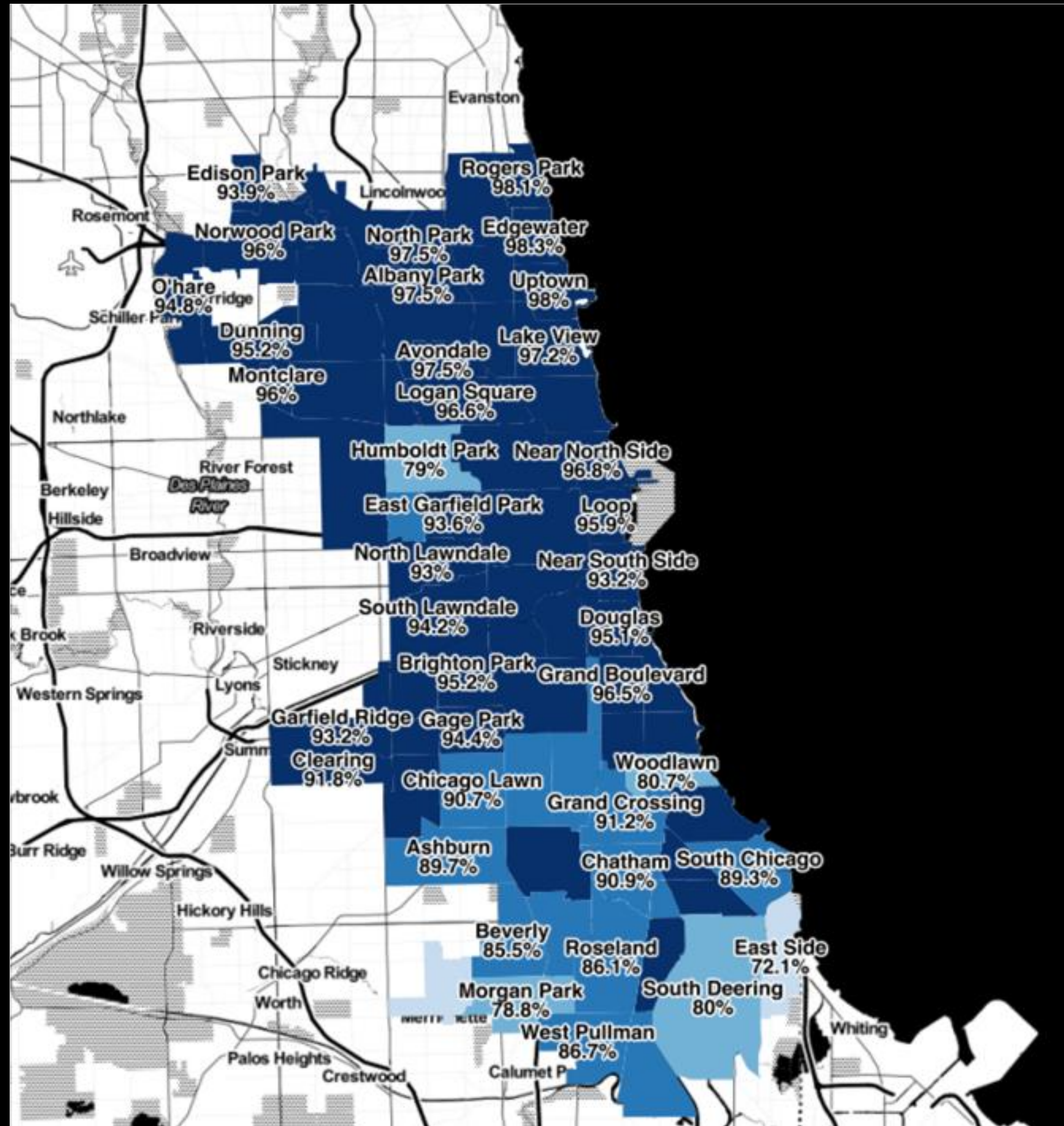
# AND THEY'RE GETTING BETTER

## UBER RESPONSE TIMES IN CUPERTINO





# TRADITIONALLY UNDERSERVED COMMUNITIES





# TRANSIT<sup>UBER</sup>

## Uber Helps Public Transit:

- ✓ Expand its reach
- ✓ Address first and last mile
- ✓ Increase ridership
- ✓ Supplements during disruptions
- ✓ Get more from major investments

## Public Transit Helps Uber :

- ✓ Reduces congestion
- ✓ Handles large event crowds
- ✓ Affordable component in the density of choices
- ✓ Enhances attractiveness of city living



# PARTNERSHIPS





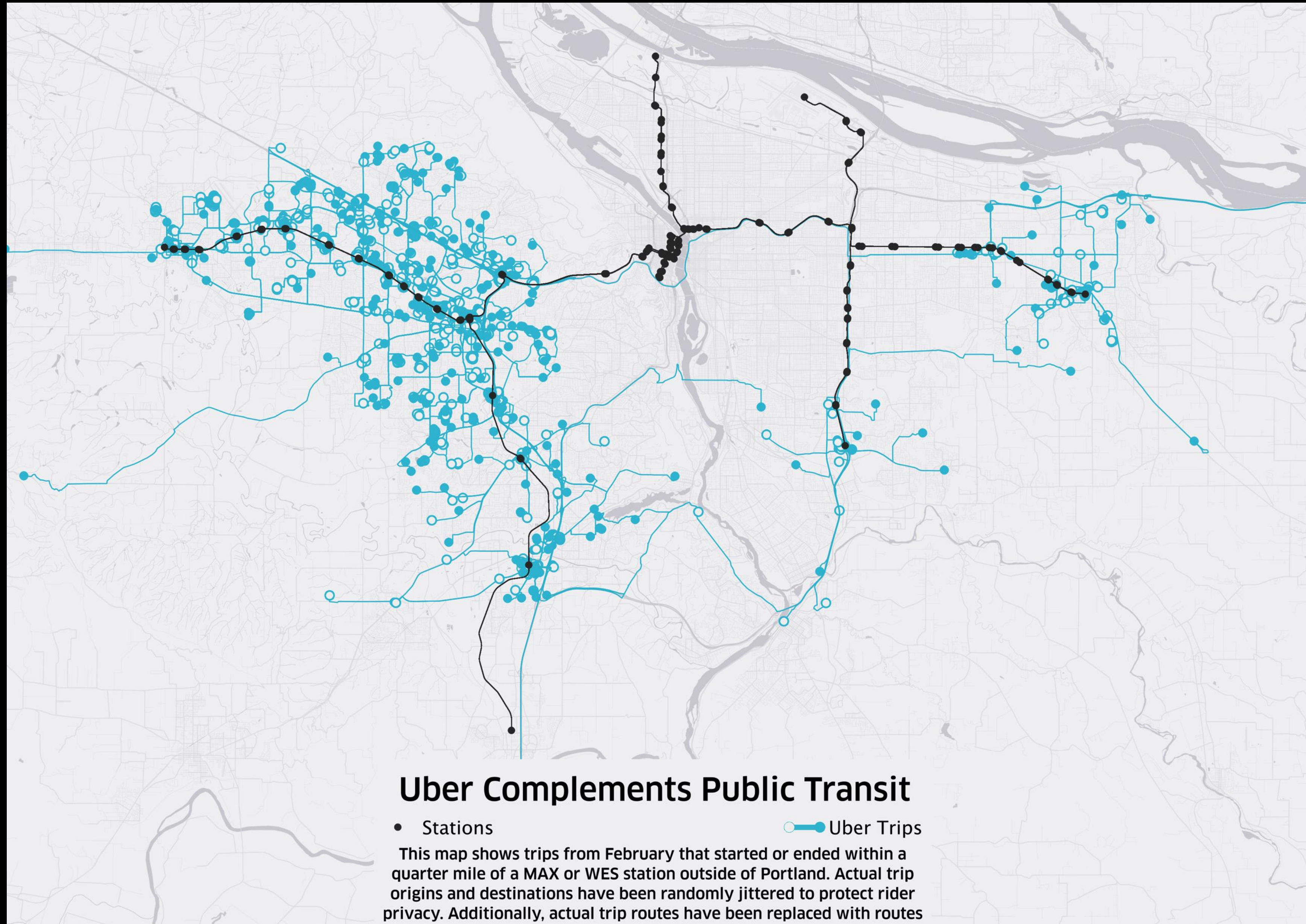
# FUTURE PARTNERSHIPS

## Uber's Platform Allows For

- Geofence Based Trip Rules
- Time of Day Restrictions
- Expensing
- Flexible Demand Response



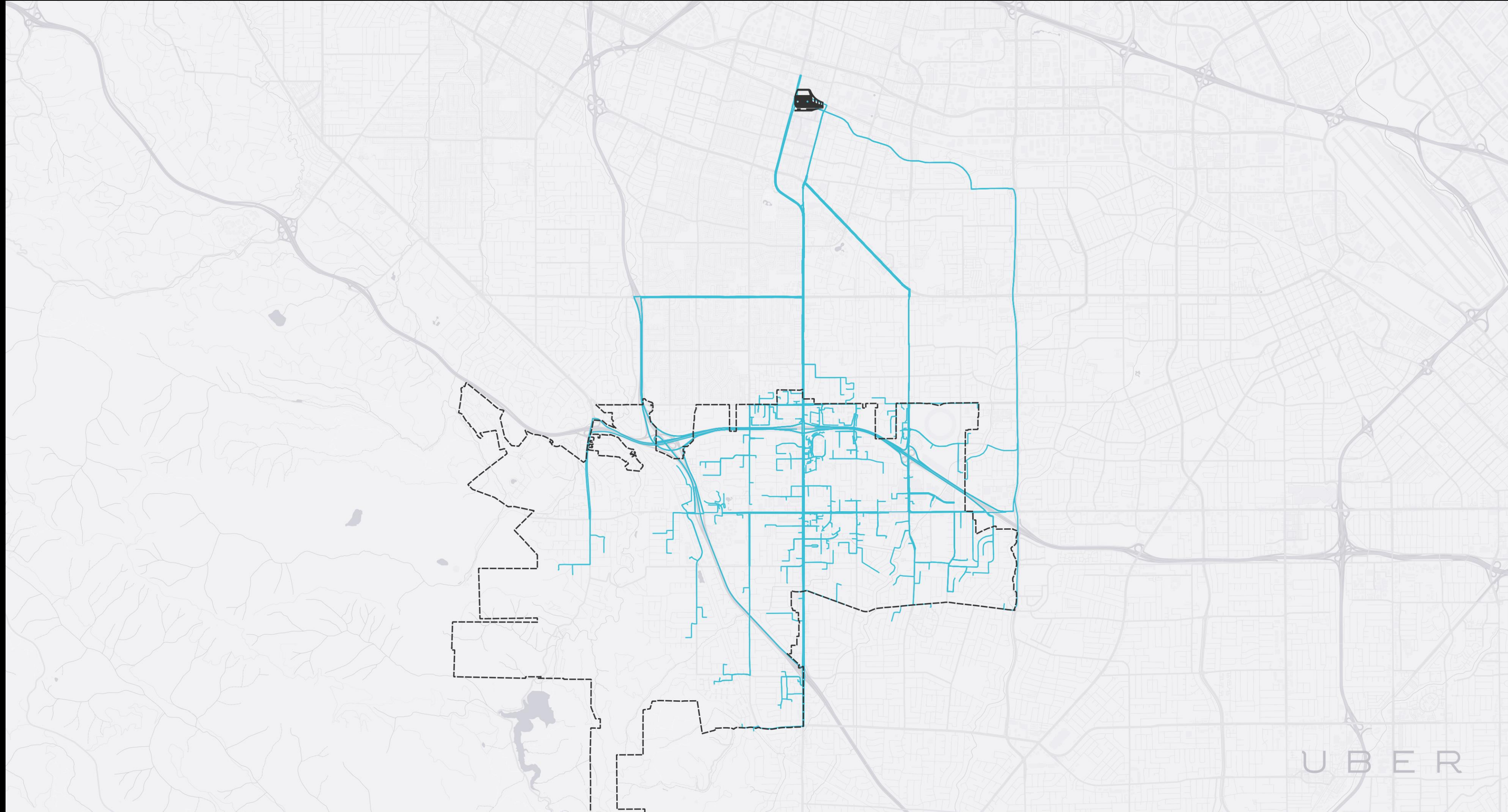
# PORTLAND, OR





# CUPERTINO

CALTRAIN



UBER



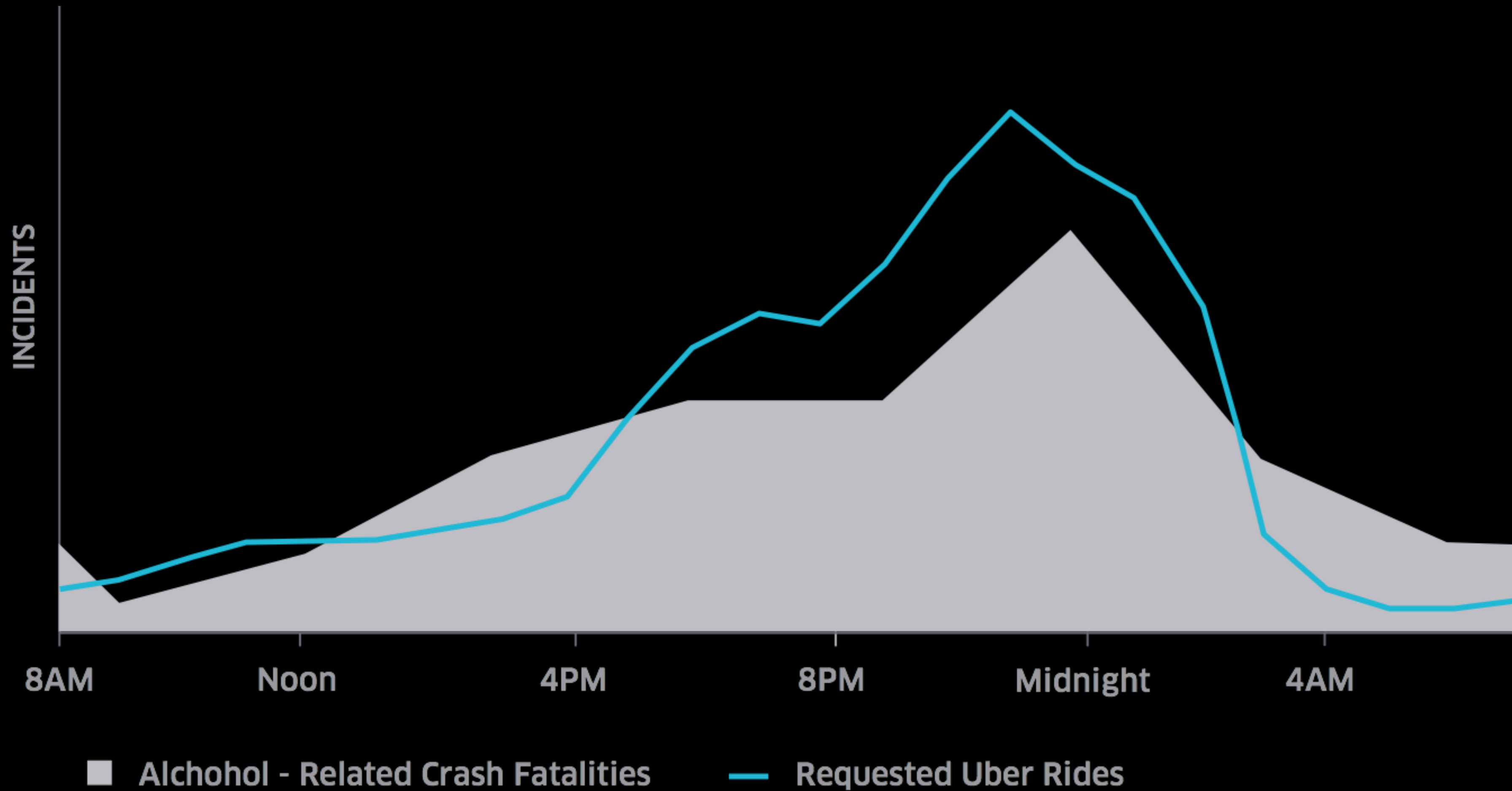
UBER





# MILWAUKEE

## Uber Requests vs. Alcohol-Related Crash Fatalities





# DENSITY OF CHOICES

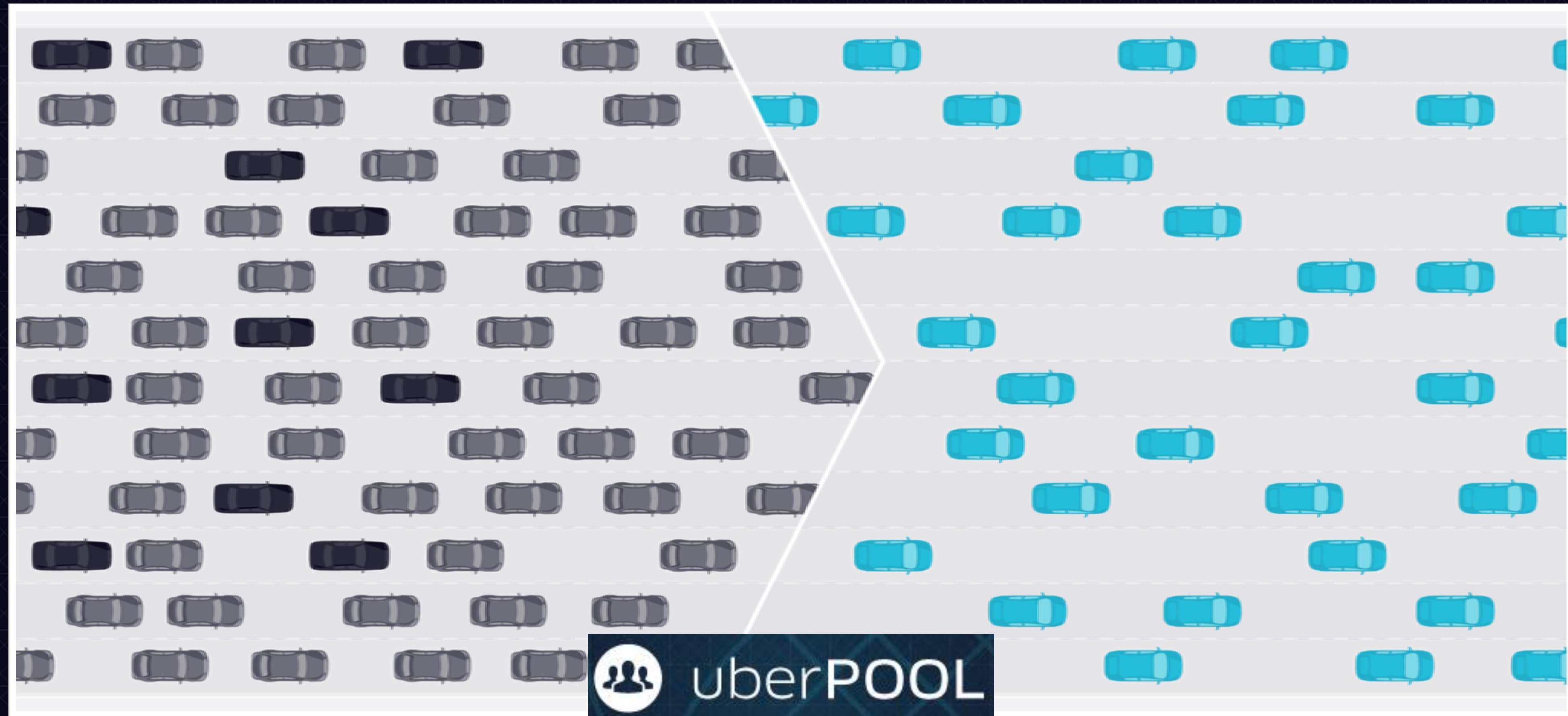






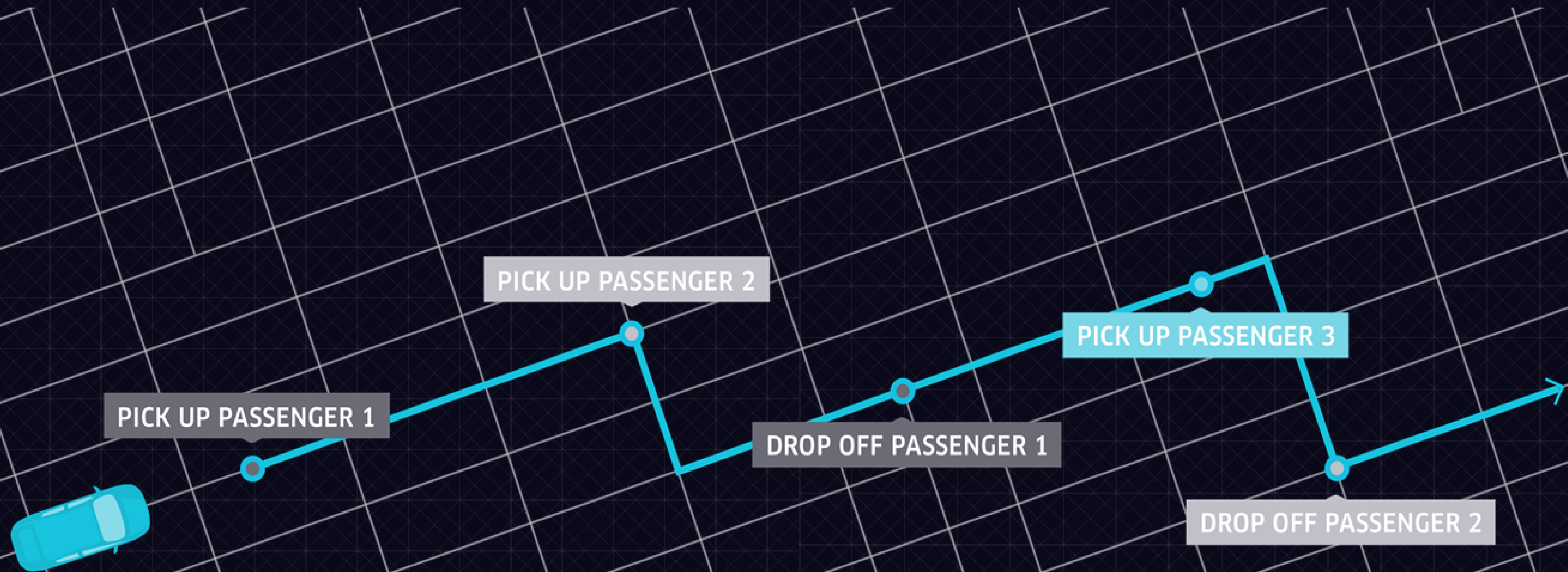


# BETTER UTILIZATION OF VEHICLES





# SEQUENTIAL UTILIZATION OF VEHICLES





THANK YOU